

The Invar logo consists of the word "invar" in a lowercase, sans-serif font, followed by a stylized icon of a paperclip. The paperclip is rendered in a light blue color and is positioned to the right of the text. The logo is set against a white background that curves into the top right corner of the image.

# The Invar Group

The leading independent integrator of advanced warehouse automation solutions



# THE INVAR SPECIALISM

## WHO ARE THE INVAR GROUP?

Invar Group is the leading independent integrator of advanced warehouse automation solutions.

## WE ARE INTRALOGICIANS

Intralogistics is defined as *“The management and optimisation of internal production and distribution processes”* - this is the central area of the Invar Group’s speciality.

The Invar Group understands how organisations can best optimise the movement of their materials. From ecommerce businesses to consumable manufacturers. From clothing companies to board game builders. Whether you are moving food, fuel, first aid kits, or fashion-forward footwear, the Invar Group knows the best ways to make everything move.

## WE ARE SOLUTION PROVIDERS

The Invar Group is in the business of defining intralogistics problems and designing, delivering, and maintaining intralogistics solutions.

The Invar Group sells technology, installs equipment, and repairs warehouses to provide solutions.

We are completely independent of any supplier, manufacturer, vendor, or any other part of our supply chain. This lets us stay committed to designing the best solution for our clients, rather than seeking out the best profit outcome for any hypothetical strategic clients/preferred suppliers.

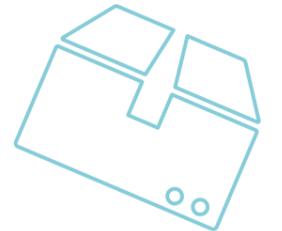
## WE ARE TURNKEY AUTOMATION SPECIALISTS

The Invar Group provides a complete solution. There are no half measures, nor do we only specialise in specific technologies, particular methods, or selective strategies. When an Invar Group project is complete, it is a complete solution. Simply turn the key to begin.

This means we deliver everything. Software, hardware, and everything/anything in-between. The latter includes fully functional integrations and connectivity between newly purchased/installed software/hardware and any/all existing systems that are needed as part of your operation.



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# OUR EXPERIENCE

The Invar Group has provided worldwide warehousing enhancement and international intralogistics improvement. Our clients have included many household familiar brands as well as world leaders in vital fields.

Examples of items we have moved globally, and services delivered internationally include:



Vehicle components for *major electric car companies*



Outdoor pursuits gear for well known *camping and adventuring brands*



Fitness equipment for *sporting suppliers*



Optics technology for *international equipment manufacturers*



Fashionable apparel for *household clothiers*



Animal consumables for *national pet shop chains*



High end vehicular equipment for elite *automotive manufacturers*



Popular sports goods for *iconic brands*



Refined beverages for *major producers*



High speed logistics for *international operators*



- ✓ All these companies have **trusted in intralogicians working within the Invar Group.**
- ✓ All these businesses have used **solutions provided by the Invar Group.**
- ✓ All these warehouses worked with **turnkey automation specialists from the Invar Group.**



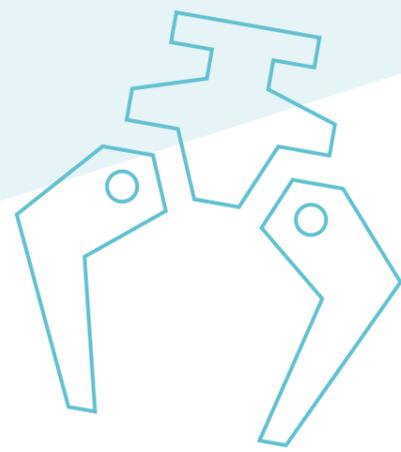
# THE INVAR PRINCIPLES

## HOW DOES THE INVAR GROUP WORK?

The Invar Group works within a framework set about around four key principles. **Four aims and guidelines that characterise all our other actions and processes.** By understanding these in full, you will better understand the expected experience when you become an Invar Group client.



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### AGNOSTIC APPROACH

The Invar Group prides itself on independent automation, unbiased towards suppliers, vendors, or developers. We prioritise client solutions, free from distractions like supplier ties or corporate strategy.

Our sole focus is efficient problem-solving. Objective and impartial, we avoid commercial and solutional biases. The Invar Group remains agnostic to suppliers, manufacturers and automation types, delivering what works best for your needs.



### IN-HOUSE EMPOWERED RAPIDITY

The Invar Group prioritises swift solution deployment for our client's warehouses. By leveraging our in-house capacity, we work to the shortest possible timeline. We avoid excessive dependencies, rarely using external contractors or temporary staff. Our skilled team includes experienced technicians, engineers, and designers collaborating closely with your business. With in-house expertise, we ensure independence and speed, extending our grasp effectively.



### SCALABLE SOLUTIONS

The Invar Group understands that your business is not a static situation or a stationary entity. Growth and change are expected for warehouse-utilising business. Whether you are delivering prophylactic pharmaceuticals, computer components, artfully-designed apparel, or vehicular ventilation units, your business now will not be your business next year.

The Invar Group designs every element of our solutions, from the modular software, to the hardware which can be adapted for multiple purposes, with it in mind that your business will change.



### CLIENTSHIP PROMISE

- The Invar Group is not in the business of selling software.
- The Invar Group is not in the business of hawking hardware.
- The Invar Group is not even in the business of supplying solutions.
- What the Invar Group is in the business of is providing proper clientships.

Throughout defining, designing, delivering, and maintaining your solution, we prioritise totally transparent collaboration. Our goal is your unwavering confidence in crafting the finest, enduring turnkey solution for your business. We don't just "close" deals; our focus is long-term success, not just a handshake at the end.

**The Invar Group will provide you a sustainable and meaningful business clientship**

*That is an Invar Principle.*

# THE INVAR WAY

## HOW WILL THE INVAR GROUP WORK WITH YOUR BUSINESS?

When you become an Invar Group client, you are always treated as an individual. Every warehouse is distinct, every business is different. The challenges and needs of each situation present distinct challenges and specific needs.

But just as every suit is tailor made to a specific customer, that same tailor still uses the same tape measure every time. Hatchbacks and Harrier-jump jets serve very different roles, but sorties and school runs still need solidly trustworthy tyres.

In the same way, the Invar Group has developed a robust and well formulated approach to working with our clients. It works as a four-stage process:



### DEFINE



*Verb - to determine or identify the essential qualities or meaning of*

No two businesses are identical. Even if two warehouse managers seek "enhanced throughput," the interpretation and implementation can greatly differ. That is why Invar uses the "define" phase.

Invar achieves optimal results. We collaborate closely with clients to outline vital factors.

These include business requirements, operational goals, industry nuances, and commercial aspects.

Via extensive attentive listening and data-driven investigation, Invar establishes the project's full scope. This is transparent and involves substantial client representative involvement.

### DESIGN

*Verb - to make or draw plans for something that will be produced*



After definitions are set, designs are drafted. Invar understands that tailored technology is the best route to optimum outcomes. Our designs are bespoke and carefully aligned with our client's challenges, needs, and objectives as determined at the define stage.

Invar's in-house developers will outline scalable solutions and select the most suitable manufacturers and machinery based on entirely independent criteria. This process involves everything from software to hardware to controls, automation, and all other necessary elements.

This all concludes with a detailed ROI calculation reached through staging scenarios, simulating systems, and expert-lead testing and emulation using real data and active software.

### DELIVER

*Verb - to achieve or produce something promised or expected*



Invar intends on giving our clients complete confidence in what we do. That's why every last element of your solution gets delivered on time and on budget. We accomplish this thanks to our talented in-house team of technicians, who always work with flexibility, agility, and pragmatism.

Thanks to our high levels of in-house capacity, we can be sure that your project is delivered as rapidly as possible, and without any substantial dependence on external contractors, locum employees, or other such less reliable elements.

Our project managers ensure seamless implementation of software, hardware and controls, and our safety supervisors guarantee the protection of everyone whose work involves any interaction with the completed solution.

This concludes with a successfully delivered project, exactly as outlined in the design phase. Thanks to our principle contractor capacity, this is all completed quickly and independently. Invar has the in-house skills, knowledge and experience to successfully deliver a project.

### MAINTAIN

*Verb - to preserve from failure or decline*



Invar intends on installing a legacy for our clients. That's why we work so hard to meticulously maintain every element of our solution. Every client gets a dedicated contract manager, and a bespoke maintenance package based on recognised risks, considered contingencies, and practical planning.

Our maintenance options include resident engineers, travelling maintenance (reactive), scheduled maintenance (deep clean/strip down), on-call service, or software only maintenance (email/phone line)

We offer a 24/7/365 UK based telephone helpdesk for software support, CMMS software for work order control, asset management, inventory control, preventative maintenance, and reporting.

The Invar Way is never a one-and-done sprint. This is a maintenance marathon. Invar intends to act alongside in the long haul.

*That is the Invar way.*



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# THE INVAR EQUIPMENT

## WHAT DOES THE INVAR GROUP USE?

### HARDWARE

The Invar Group takes a completely agnostic approach when it comes to hardware. When we approach a given clients situation, we work hard to find the specific technique, process, technology, or structure that will best provide the kind of outcomes most urgently needed/wanted.

The following is an overview of just some of the technologies we've helped install in warehouses across the UK and far beyond.



#### PICK TO LIGHT SYSTEMS

LEDs, lasers, spotlights, are used to identify and direct picking. These systems greatly improve overall efficiency and throughput speed. Especially useful for warehouses with a wide variety of SKUs that need stocking/packing in quick responsiveness to fast flowing orders.



#### PIECE PICK SOLUTIONS

There are many different product types where allowing things to be dropped, poured, or otherwise indirectly moved is less than desirable. These involve situations where picking one item at a time is overall more useful. For operations of that kind, you need robotic arms, suction grabbing mechanisms, mechanical hands, and other such technologies. If you are dealing with environments with small items-per-order values, high fragility products, or smaller than average packages, all these kinds of equipment have a valuable part to play.



#### BOMBAY SORTERS

With direct linkages to conveyors, Bombay sorters efficiently handle fast inflows for rapid processing. They swiftly manage robust, securely packed items through quick-succession door movements. Using integrated sensors, timers, and controls, these systems track item placement precisely.



#### CONVEYORS

The mainline workhorse of so many different facilities for such a long time. Conveyors of all kinds can be powerful additions to everything from assembly lines to packing processes and sortation systems. The category itself however is massively broad, ranging from telescopic options to flexible redirection systems, dropping bay conveyance, carton oriented arrangements, and many more besides. Your specific situation could need all of these in different and distinct arrangements, which is why it's important to have expert advice and talented technicians behind they design of any conveyor based intralogistics solution.



#### AUTOMATED FORKLIFT OPERATIONS

Ideal for manoeuvring sizable loads across diverse spaces and heights, automated forklifts ensure secure intralogistics, managing heavy loading without constant manual oversight. Total traceability at all stages, ideal for heavy duty goods-in, large item fulfilment, and many other tasks.



#### HANDHELD TERMINALS

Handheld terminals deliver real-time responsiveness, visual instructions, and instant connectivity between your pickers and your software. This dramatically enhances workflow speed and overall reliability. Efficiency and readiness are all fully updated for today's fast-paced market.



#### STATIC BUILT-IN-PLACE ASRS

ASRS (automated storage and retrieval system) involves engineered in-place storage solutions within the warehouse superstructure. High bay racking and aisle-to-aisle shelves connect via forklifts, robots, or any other modes of efficient item transport. Ideal investments for businesses advancing their intralogistics.



#### SHUTTLES

Shuttle systems involve a self-powered vehicle moving back and forth across a defined space, carrying items, equipment, or products across the warehouse. Naturally these systems come in a wide range of styles and types depending on how, where, and why they are needed. Rather than the continuous movement of conveyors, shuttles only launch as and when needed. This can offer many efficiency and space advantages to operations that move in different and more varied intervals. Exactly how your shuttles can and should operate is a valuable area of expert detailing.



#### FLEXIBLE AMRS

AMRs (autonomous mobile robots) use freestanding storage and wireless communication to revolutionise warehouse management. Their advanced sensors, motors, and communication, paired with sturdy storage, greatly enhance throughput, accuracy, and overall intralogistic efficiency.



#### VERTICAL AND HORIZONTAL CAROUSEL SYSTEMS

Carousel systems of all kinds offer huge efficiency improvements. When fully integrated with a wider array of sensors, timers, and programmable logic centres, these can hugely improve every possible metric of your facility's operational capacity.



*Invar has provided unrivalled support to the site team; from design through to implementation, their creative and flexible approach has brought the vision to life, resulting in a robust and flexible solution for our customer.*

CEVA Logistics



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# THE INVAR SOFTWARE

While the Invar Group provides independence in hardware by avoiding relationships with manufacturers/suppliers etc, when it comes to software we move one step beyond.

Invar delivers its independence in the software space by making its own.

## MEET IWS – INVAR WAREHOUSING SOFTWARE

IWS is a suite of software tools and utilities that combines and co-ordinates every possible digital function your facility could ever possibly need.

By bringing together the functionality of a WMS (warehouse management system), WES (warehouse execution system), and WCS (warehouse control system), Invar delivers a comprehensive software solution that can work to deliver any number of possible digital advantages and computerised competitive edges.

- IWS is a comprehensive, covering dispatch, goods-in, courier integration, pick route planning, and more.
- IWS is modular, functioning as a distinct software package or integrating seamlessly into other systems.
- IWS is continually updated, offering innovative warehouse operation solutions and improved task management.
- IWS is multilingual, adapted to a wide range of languages and many other communication needs.

- IWS is intuitive, presenting essential information through tailored KPI tracking and custom dashboards.
- IWS is scalable, growing with your business as needed, thanks to its stable, secure code base.

By providing your digital services through our own in-house developed warehousing software solution, the Invar Group is better able to guarantee the very best possible software options for you and your business.



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*Invar has been really great at helping us determine what the planned preventative schedule needs to look like – this has probably been the biggest learning curve for us, and has allowed us to significantly increase the reliability of the system. During the retail Christmas peak we see a good 30-50% uplift in volume and I'm happy to say that the modelled and planned maintenance and support structure put in place by Invar copes well.*

**Craig Maguire | General Manager  
Pets at Home**



# THE INVAR TECHNIQUES

## WHAT MAKES THE INVAR GROUP'S SYSTEMS STAND OUT?

When the Invar Group works with a client, the end result is always going to be as distinct and different as the fingerprints of identical twins.

However, there are specific techniques and technologies that we have developed and have found to be effective in a multitude of situations. By understanding what some of these are, you gain a better grasp of what might work in the future in your warehouse.

*Every warehouse is different.  
Every business is unique.  
Every situation is specific.*

## GOALS – GROUPED ORDERING ALGORITHMIC LOGISTICS SYSTEM

The Invar Group's software suite (IWS – Invar Warehousing Software) can include an advanced warehouse operational efficiency system we call GOALS – The Grouped Ordering Algorithmic Logistics System.

GOALS is a new way to order and organise the picking system in your warehouse.

Instead of first-come-first-served, GOALS works by collecting together picks that are either similar, or have items that are stored close by.

By using advanced AI sequencing and selection processes to process when and where picks should happen, individual pickers have to walk far less to accomplish far more.

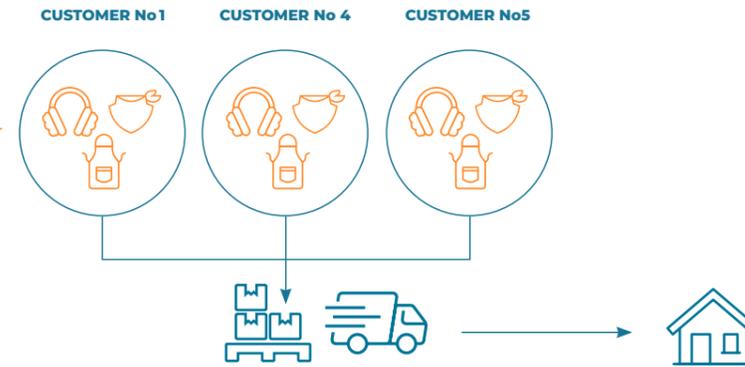
To understand it better, here's an example. Imagine an apparel and accessories wholesaler with only six products, **aprons, bandanas, caps, dresses, earmuffs, and flip-flops.**



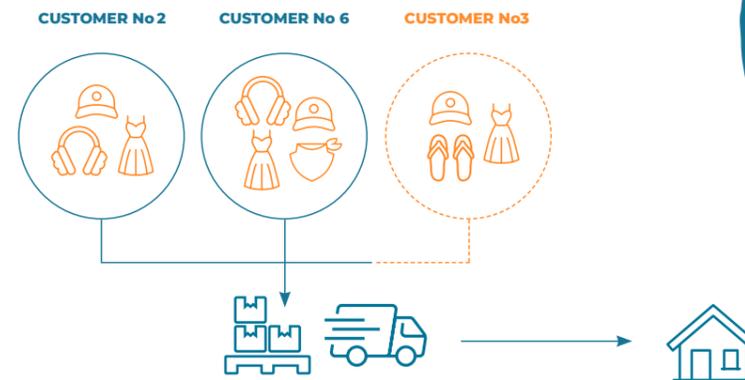
Now imagine the following orders came in:

Customer	Time	Apron	Bandana	Cap	Dress	Earmuffs	Flip-flops
CUSTOMER No 1	8:15 AM	12	8			6	
CUSTOMER No 2	8:16 AM			10	2	18	
CUSTOMER No 3	8:17 AM			4	9		
CUSTOMER No 4	8:17 AM	10	4			10	
CUSTOMER No 5	8:18 AM	4	8			9	
CUSTOMER No 6	8:19 AM		7	6	12	4	

However, since **customers 1, 4 and 5** all just want Earmuffs, Aprons, and Bandanas in varying quantities, it's faster to group those orders into one journey.



The same with **customers 2 and 6**, who only have the very slight difference of 6 wanting bandanas also. **Customer 3** could also be easily grouped in here too, making the overall routing much quicker.



A system using first-come-first-served might just split these orders into two picker duties, with a first wave dealing with customers 1, 2 and 3 while a second wave deals with 4, 5 and 6.

This is a simplistic version of what GOALS does. GOALS also knows things like the distance between Flip-flops and Earmuffs in the warehouse, and how many Bandanas remain. The underlying principle is clear. First-come-first-served creates a situation where pickers are roaming warehouses on repetitive, needless, and inefficient journeys.

With GOALS, your pickers can be grouped for speed and efficiency. This saves your warehouse time, gives your customers a better service, and ensures your business reputation is growth oriented.



# WAVELESS PICKING

**Waveless picking is a far faster picking method than first-come-first-served.**

Conventional logistics uses “waves”, lists of orders collected by WMSs which are sent to the picking staff using various methods like paper or voice commands. This enables the collection and delivery of items along the interconnected chain of tasks.

However, this system introduces a natural delay that consistently constricts operational efficiency. While one wave is being handled, new orders continue, creating cascade effects. Each picker follows predefined routes from the previous wave. WMSs must wait until the previous wave is completed before dispatching the next. Unfortunately, new orders continue to pile up.

This makes waves accumulate, creating backlogs. The system is inherently reactive, responding to events only after a delay. This makes it difficult to manage the warehouse operations in real time, leaving warehouse managers and pickers struggling to keep up with incoming orders, limited by the timing of the last wave’s generation. This flaw highlights the waved picking approach’s shortcomings.

Waveless picking departs from the traditional paradigm. It involves dynamically adapting and planning picking processes in real time. As new orders come in, intelligent routes and routines are promptly devised to ensure tasks are completed promptly upon arrival, eliminating avoidable delays.

Modern warehousing equipment controlled by IWS, makes waveless picking feasible. Wireless connections to handheld terminals allow continuous updates and optimisations of picking lists, resulting in the most efficient workflows throughout the day. This liberates intralogistics from the constraints of a simplistic “first come, first served” arrangement, opening the door to a more accelerated and expansive operational capacity.

The advantages of this approach are numerous, but the three biggest are as follows:



### HIGHER PRODUCTIVITY

Waveless picking removes the slowdown time caused as one wave completes and the next is released. Instead, picking staff receive continuous work content, without waiting for more orders to come later.



### ACCELERATED THROUGHPUT

Better productivity and consistent work release and distribution increases throughput and results in more efficient allocation of workers and equipment.

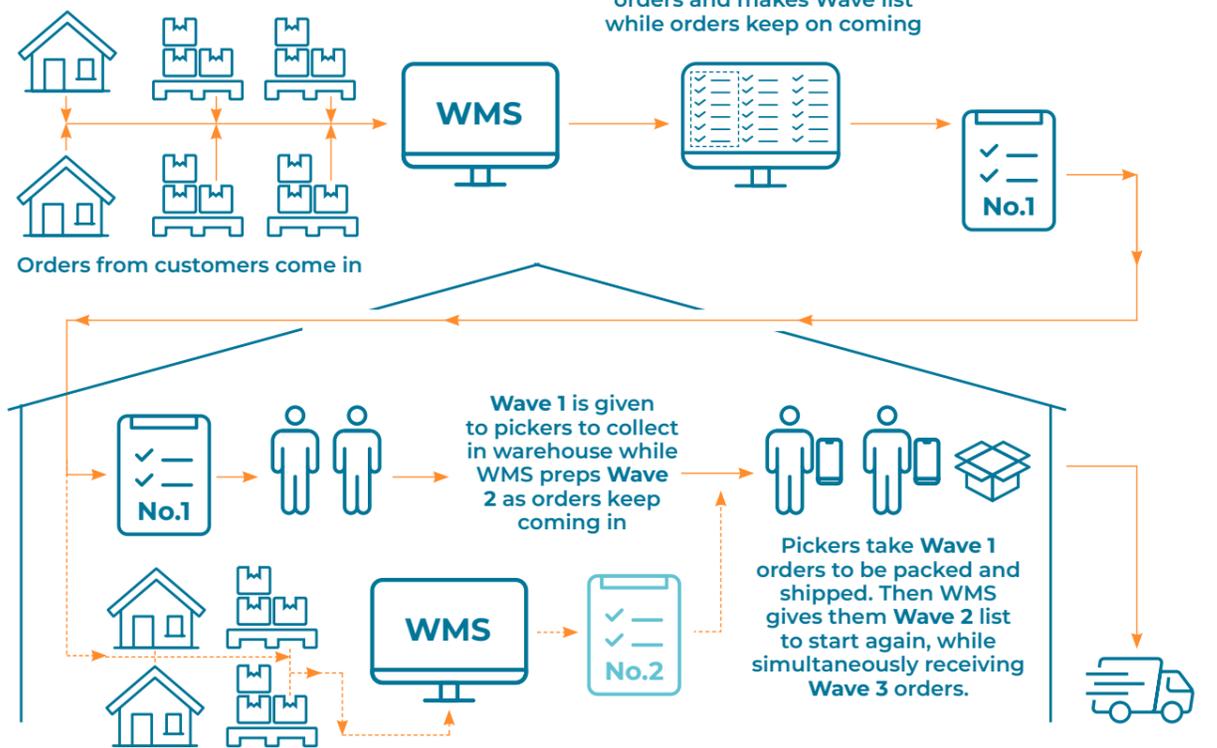


### REDUCED TURNAROUND TIMES

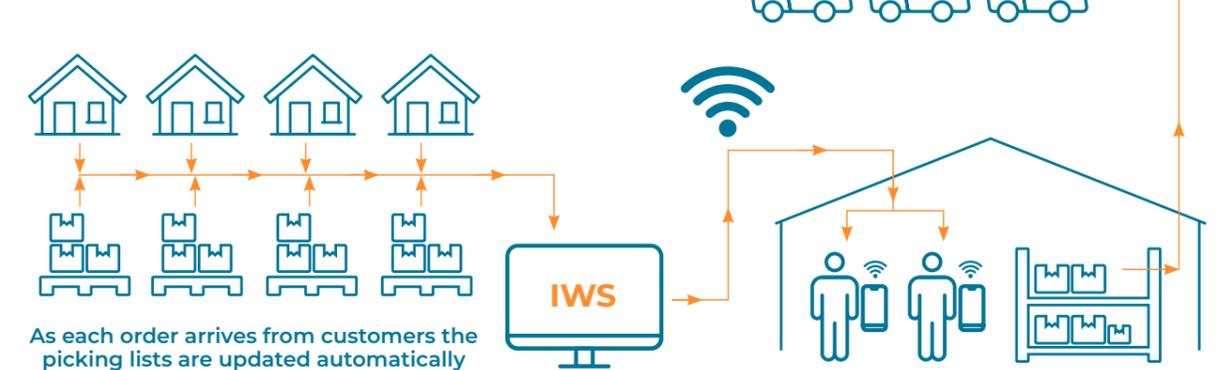
Orders can be prioritised and arranged as they arrive. This sorts things like rushed orders far sooner. Options such as next-day and two-day delivery become more readily available and more reliably accurate.



## WAVEBASED



## WAVELESS



# THE INVAR OUTCOMES



## IMPROVE

### Boost performance and efficiency

Automation is about maximising outcomes while minimising effort. An Invar Group turnkey solution ensures efficiency previously unseen in your business operations.



## ACCELERATE

### Increase throughput rates

Backed by advanced tech and streamlined processes, your operations will witness significant throughput acceleration. Space utilisation will vastly improve, enabling more work with minimal floor usage.



## STRATEGISE

### Effectively manage labour

With the latest automation and intralogistics technology, warehouse labour management can be simplified. Staff can shift from menial to meaningful. Seasonal hiring concerns diminish as focus turns to maximising talented teams.



## SHARPEN

### Improve overall accuracy

As warehouse automation takes over the moving of goods between storage units, distractions decrease, errors are eroded, and performance peaks. Inherent accuracy is the natural result of properly designed automation.



## STREAMLINE

### Complete control of inventory at all stages

Stock management is always a warehousing concern. An Invar Group solution slashes risks and issues, granting staff full inventory awareness. Complete control radically boosts your advantage.



## REINFORCE

### Enhance health and safety

A well-prepared automation system ensures top-tier safety and security. The Invar Group produces paragon of secure operation and safety conscious design, putting prosperity in plain sight.

*That is an Invar Outcome.*





# THE INVAR STRUCTURE



To understand the Invar Group, you need to grasp what “Group” means in this context. We are one company comprised of three divisions. Each of these has specific responsibility overseen by particular staff to achieve certain goals. At each stage of the process outlined earlier, you will be working with different elements within each of these, overseen by a single project manager, to ensure you get the very best for your business at each and every stage.



*This is a hugely beneficial transformation programme that has boosted the potential of our entire business, putting us in a stronger position to grow revenue and meet future customer demands.*

**Steve Rayson | Head of Logistics Development | Superdry**



## INVAR SYSTEMS

Invar Systems is a team of specialists who help the deployment and development of the Invar Group’s flagship in-house product – IWS – Invar Warehousing Software. Their role is to ensure that our software is not only the best it can be in and of itself, they will also be working with you closely to develop the necessary connections between any pre-existing digital apparatus you might have, and the new systems your turnkey operation will utilise. Invar Systems help keep IWS at the peak of its effectiveness at every stage and are constantly working to develop new versions with new functionality for new utilisations. They will bring you the digital realisation of your operational prosperity objectives.

## INVAR CONTROLS

Invar Controls is the master of the hardware side of our operations. Directing, configuring, and selecting the most effective hardware to deliver the kind of radically game changing automation solutions that have made the Invar Group so successful. With their understanding of the strengths and weaknesses of all the different manufacturer’s product lines, the peculiarities and proclivities of the different automation techniques, and the advantages and drawbacks of specific technologies, Invar Controls is ideally placed to give you the best possible commodity of all. Context specific insight. They will be the ones to look at your situation, consider what you want, and deliver what is needed. From PLC systems to Bombay sorters, Invar Controls will deliver what you need.

## INVAR INTEGRATION

Invar Integration is the team that sits between and within both other teams to install, support, and deliver your turnkey solution. They will be bringing your solution online and ensuring that it full fits into not just the physical space, but also the operational niche of everything you need and want from this kind of solution. Their reach of project management and ongoing support skills will be key in bringing about the kind of success you and your business would naturally expect from the Invar Group.



Invar Group, headquartered in Cranfield UK, is focused on delivering complete turnkey warehouse automation solutions using advanced technologies such as industrial robotics, AMR goods-to-person solutions, pick-to-light technology, sortation systems, as well as conventional warehouse automation.

The Group comprises: Invar Systems, a developer of warehouse control and management systems; Invar Integration, a front runner in solutions design, hardware integration and project management; and Invar Controls, specialists in the design, implementation and maintenance of PLC software and hardware.



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